

National Mortgage News

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The Newsweekly for America's Mortgage Industry

Top Residential Retail Lenders in First Half 2011

(Dollars in Millions)

RANK	ORGANIZATION NAME	LOCATION	VOLUME 1H 2011	VOLUME 1H 2010	% CHANGE	MARKET SHARE
1	Wells Fargo & Co.	San Francisco, CA	\$87,753	\$91,542	-4%	24.10%
2	Bank of America	Charlotte, NC	50,362	66,130	-24	13.83
3	Chase	Iselin, NJ	46,236	29,241	58	12.70
4	PHH Mortgage	Mount Laurel, NJ	16,776	13,529	24	4.61
5	CitiMortgage Inc.	O'Fallon, MO	14,330	12,716	13	3.94
6	Quicken Loans Inc.	Detroit, MI	10,825	10,175	6	2.97
7	U.S. Bank Home Mortgage	Bloomington, MN	8,156	6,815	20	2.24
8	SunTrust Mortgage, Inc.	Richmond, VA	7,018	7,019	0	1.93
9	USAA Federal Savings Bank	San Antonio, TX	6,452	7,915	-18	1.77
10	PNC Mortgage/National City	Miamisburg, OH	5,764	4,311	34	1.58
11	MetLife Home Loans	Irving, TX	5,735	5,753	0	1.58
12	Fifth Third Mortgage	Cincinnati, OH	4,576	4,089	12	1.26
13	Branch Banking & Trust Co.	Wilson, NC	4,139	4,207	-2	1.14
14	PrimeLending	Dallas, TX	3,430	2,941	17	0.94
15	Regions Mortgage Inc.	Montgomery, AL	2,873	3,129	-8	0.79
16	Ally/ResCap (GMAC)	Minneapolis, MN	2,830	3,428	-17	0.78
17	TD Banknorth Mortgage	Falmouth, ME	2,300	1,601	44	0.63
18	Mortgage Investors Corp.	St. Petersburg, FL	2,246	1,564	44	0.62
19	Navy FCU	Merrifield, VA	1,992	1,791	11	0.55
20	DHI Mortgage	Austin, TX	1,709	2,273	-25	0.47
21	HSBC Mortgage Corp. USA	Depew, NY	1,698	2,019	-16	0.47
22	Hudson City Savings Bank (E)	Paramus, NJ	1,551	1,742	-11	0.43
23	Amerisave Mortgage Corp.	Atlanta, GA	1,438	1,827	-21	0.40
24	Union Bank	San Francisco, CA	1,351	476	184	0.37
25	Fairway Independent Mortgage (E)	Sun Prairie, WI	1,331	1,538	-13	0.37
Top 25 Totals:			292,871	287,771	2	80.44
Top 100 Totals:			316,581	315,230	0	86.63

Notes: Results may be incomplete because some firms would not disclose retail volumes. (E) Retail volume is an estimate. Source: NMN/Quarterly Data Report. Questions? Email Deartra.Todd@SourceMedia.com.

FAIRWAY
Independent Mortgage Corporation